



United Way of Linn County 2006 | 2007 Annual Report



President's Message



Michelle Hawkins

As your President this year, I would first like to thank our board of Directors, Executive board, Funds Distribution Committee, Marketing Committee, Business Development Committee, and our Campaign Committee for all their hard work. These volunteers have made my job easy.

Next I would like to thank all those volunteers who go un-noticed behind the curtains, like our Loaned Executives, all those who helped on the Day of Caring and those who help distribute the money with our Funds Distribution committee. These are the people who make our United Way of Linn County function the way it does. Which is wonderful.

Now, to my United Way of Linn County staff, Greg, Chandra and Valerie. Thank you for your dedication to United Way and our County. Most people do not know how hard you work, but I am here to say that without you, our United Way of Linn County would not be looked at, as one of the number ONE United Way's in Oregon. You have shown us all what it means to go above and beyond the realm of your job duties.

This year there was a young girl who became paralyzed and couldn't finish high school. Greg came to her rescue on United Way's behalf. He showed the Board how we could help. Then came an apparent need of a dental clinics to do work on children who families couldn't afford dental work, and low income adults who were experience extreme dental pain. Greg and staff again met the challenge.

This has been an amazing year, and I stand PROUD of my United Way of Linn County. Thank You for allowing me to be your President this year.

Oh Yeah, We did make goal again this year. Yes, you made that happen and we rose to the challenge to break last year's goal. And did it. Over 960,000 dollars +.

HERE'S TO NEXT YEAR. MAKE ME PROUD!!

Michelle Hawkins, Linn County Treasurer
President of the Board
United Way of Linn County

	Volunteers	Hours	Value
Volunteer Leadership	139	1,329	\$ 24,945
Campaign Volunteers	280	12,165	\$228,337
Funds Allocation	154	462	\$ 8,671
Day of Caring	340	588	\$ 11,036
	913	14,544	\$ 272,989

based on average value of \$18.77/hr
(www.independentsector.org/programs/research/volunteer_time.html)



OUR MISSION: to increase the organized capacity of people in Linn County to care for one another.

Executive Director's Report

The 2006-2007 United Way calendar year was one of both great success and exploration. The year was a success in that we reached new, unseen heights with our campaign. The campaign reached its goal of \$950,000, coming in at \$966,000 under the leadership of Campaign Chair Nancy Whitley from NW Natural Gas. Companies both large and small, and their employees, stepped up to the plate to meet the needs of those less fortunate in Linn County. These funds were used to fund vital programs at partner agencies including the Boys and Girls Club, Children's Farm Home, FISH, and YMCA.

It was also a year of exploration and change. Using our 2005 Needs Assessment as a guide, the United Way began to address unmet needs it saw in the community. Under the leadership of President Michelle Hawkins, the United Way held it's first ever children's dental clinic at LBCC, seeing well over 60 children. The United Way also stepped up to help a brave young lady at West Albany High School. With the financial and material help of the United Way, Christi Frietag who was paralyzed by a fall at the age 18, will accomplish her dream of finishing high school and going onto college. Her dream? To advocate for the disabled!

Thank you all for your support in making dreams possible!

Greg Roe
Executive Director
United Way of Linn County



Greg Roe



Financial Position

accountability matters.

Assets	2006	2005
Cash and cash equivalents	\$385,994	\$436,556
Short-term investments, net of unrealized gain or loss	\$199,362	\$110,878
Pledges receivable, net of allowance for doubtful accounts	\$321,089	\$268,822
Note Receivable	\$4,580	---
Fixed assets, net of accumulated depreciation	\$10,072	\$5,775
Total Assets	\$921,097	\$822,031
Liabilities	2006	2005
Accounts payable	\$1,977	\$1,991
Accrued payroll	\$7,551	\$3,062
Allocations payable	\$523,863	\$458,852
Designations payable	\$116,549	\$83,530
Total Liabilities	\$649,940	\$547,435
Net Assets		
Unrestricted	\$271,157	\$260,555
Board designated	---	\$14,041
Total Liabilities & Net Assets	\$921,097	\$822,031
Unrestricted Net Assets		
Revenues & Other Support	2006	2005
Contributions	\$726,382	\$725,298
Non-cash contributions	---	---
Administrative fees retained on amounts designated by donors for specific organizations	\$17,598	\$13,429
Interest	\$10,649	\$3,834
Special Events	\$27,091	\$11,885
Grants	\$1,704	\$1,907
Miscellaneous	--	---
Gain on sale of assets	---	---
Unrealized gain on investment	---	---
Total Revenues & Other Support	\$783,424	\$756,353
Expenses		
Program services	\$627,699	\$553,738
Management and general	\$63,915	\$72,244
Fund Raising	\$95,249	\$81,321
Loss on sale of asset	---	\$206
Total Expenses	\$786,863	\$707,509
Change in Unrestricted Net Assets	(\$3,439)	\$48,843
Net Assets at Beginning of Year	\$274,596	\$225,752
Net Assets at End of Year	\$271,157	\$274,596

Campaign

donors matter.

A lot of people, organizations and businesses have given great energy and heart to this year's campaign. Thank you!

Nancy Whitley
2006-2007 Campaign Chair



Top Corporate Gifts

Weyerhaeuser	\$90,000
Wah Chang	\$35,000
Flakeboard	\$19,766

Top Employee Campaigns

Wah Chang	\$113,788
Weyerhaeuser	\$106,134
Target Distro	\$61,568
Georgia Pacific	\$34,292
OR Freeze Dry	\$28,329
Costco	\$27,143
Flakeboard	\$19,822
Allvac	\$18,511
City of Albany	\$17,786
GAPS	\$17,105



Campaign Awards

Outstanding Employee Campaign Coordinator

Bob Dick
Oregon Freeze Dry

Outstanding Loaned Executive

Lon Gentry
Central Willamette
Community Credit Union

Sponsor of the Year

SELCO Community Credit Union

Employee Participation

Bi-Mart Corporation
National Frozen Foods

Average Gift

NW Natural
Greater Albany Public Schools

Employee Giving

Citizens Bank
Pacific Cast Technologies

Most Improved Campaign

ATI Allvac

Leadership Giving

Wah Chang

Community Spirit

Target Corporation

Outstanding Employee Campaign

Georgia-Pacific
Weyerhaeuser Regional Office

Public Sector / Non-Profit of the Year

City of Albany

New Business of the Year

Flakeboard Company
Western States Insurance
Western States Benefit Planning

Corporate Contributor

Synthetech, Inc.
Weyerhaeuser

Outstanding Business

Linn-Co Federal Credit Union
Wah Chang

Company Volunteer of the Year

Hewlett Packard

Business Achievement

Albany Democrat-Herald

Business of the Year

Costco Wholesale

Ron Loney Leadership Award- Elaine Eastman

Elaine Eastman, CEO of Central Willamette Community Credit Union is a leader in every sense of the word. Her contributions to the United Way of Linn County are too numerous to count but include the commitment of a loaned executive over the past five years, promoting volunteerism to her employees through Day of Caring and the United Way board of directors, and volunteering at United Way Christmas wrapping booth.

In addition to helping United Way, Elaine has been active with many other organizations. She was Board President of the Albany Area Chamber of Commerce, YMCA Executive Board Member and a member of the Finance Committee, Co-Treasurer of Rotary and Children's Farm Home Board Member. She is a weekly volunteer at St. Mary's Soup Kitchen, a volunteer for Greater Albany Public Schools, and participates for in the Walk for the Cause, Relay for Life, and March of Dimes Walk. Her commitment to our community is never ending.

Community Investment

results matter.

United Way's mission is to connect community resources to community needs.

Part of our mission was met through the Funds Allocation Process, during which over 70 community volunteers participate in site visits, meet with agency representatives, analyze operational data, and provide critical feedback. Their important work helps determine where to grant available dollars.

Partner agencies meet United Way standards of financial integrity and getting results—positive, measurable community change through 50 direct service programs.

These 26 funding partners received **\$675,317** for local programs and **\$126,804** was distributed to them through our donor choice option.

Additionally, **\$38,641** was distributed to non-partner agencies and other United Ways.

Crisis Care

\$1,500	Armed Forces Emergency/Social Services: American Red Cross
\$1,500	Blood Services: American Red Cross
\$4,000	Clothes Closet: Fish of Albany
\$6,500	Crisis Intervention & Referral: Community Outreach, Inc.
\$13,500	Disaster Services: American Red Cross
\$11,000	Emergency Family Services: Salvation Army
\$19,896	Food Bank: Sharing Hands
\$5,500	Food Pantry: Fish of Albany
\$3,500	General Services: Sweet Home Emergency Ministries
\$20,000	Guest House: Fish of Albany
\$7,499	Housing Services: Albany Partnership for Housing
\$3,000	Kitchen: Sweet Home Emergency Ministries
\$11,500	Pantry: Sweet Home Emergency Ministries
\$4,800	Prescription Assistance: Fish of Albany
\$34,000	Shelter & Support Services: CARDV
\$6,000	Trauma Intervention Program: TIP of Linn County
\$9,999	Transitional Housing: Community Outreach, Inc.
\$4,000	Transitional Housing: Fish of Albany
\$4,000	Transportation Assistance: Fish of Albany

Health & Wellness

\$17,500	Counseling: Pastoral Counseling Center
\$5,810	Dental Clinic: Community Outreach, Inc.
\$11,000	Mediation Program: Linn-Benton Mediation Services
\$12,500	Medical Clinic: Community Outreach, Inc.
\$4,999	Mental Health Services: Community Outreach, Inc.
\$2,664	Parents & Pals: Sharing Hands
\$1,000	Volunteer Center: RSVP

Seniors

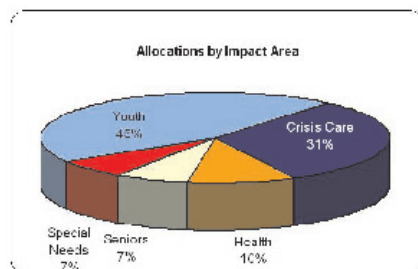
13,675	General Services: Interfaith Volunteer Caregivers
\$9,000	Older Adults: YMCA
\$15,000	Retired & Senior Volunteer Program: RSVP

Special Needs

\$6,000	Bridges Treatment Foster Care Program: Children's Farm Home
\$6,075	Community Inclusion: Sunshine Industries
\$19,000	Pediatric Therapy: Mighty Oak's Children's Therapy Center
\$6,499	Speech & Language Program: First Christian Pre-Primary

Youth

\$3,300	Athletic Program: Scio Girls & Boys Club
\$17,000	Athletic Program: Boy's & Girl's Club of Albany
\$8,500	Athletic Program: Boy's & Girl's Club of Lebanon
\$5,840	Athletic Program: Boy's & Girl's Club of Sweet Home
\$17,817	Before/After-School Program: Community After School Program
\$2,500	Camping: Girl Scouts Santiam Council
\$18,000	CHOICES: Girl Scouts Santiam Council
\$10,000	Co-ed Venturing Leadership: Boy Scouts Cascade Pacific Council
\$6,000	Comprehensive Youth Development: Girl Scouts Santiam Council
\$5,802	Core Program: Scio Girls & Boys Club
\$51,000	Core Program: Boy's & Girl's Club of Albany
\$31,000	Core Program: Boy's & Girl's Club of Lebanon
\$17,839	Core Program: Boy's & Girl's Club of Sweet Home
\$10,499	Court Appointed Special Advocates: CASA
\$6,000	Learning for Life: Boy Scouts Cascade Pacific Council
\$15,000	Single Parent Families: YMCA
\$20,000	Y-Mentoring: YMCA



Volunteers

involvement matters.

Without dedicated volunteers, there would be no United Way.

Our volunteers are individuals who commit time and energy to make a difference. Through their stewardship in every aspect of United Way, we remain focused on what matters for Linn County.

Loaned Executive Sponsoring Organizations

Thank you to the following organizations for supporting the United Way Loaned Executive program. By loaning employees to United Way these companies help reduce administrative costs .

- ✓ Boys & Girls Club of Albany
- ✓ Caboodle Cartridge
- ✓ Central Willamette Community Credit Union
- ✓ Citizens Bank
- ✓ Costco Wholesale
- ✓ Linn-Benton Community College
- ✓ Security Alarm Corporation
- ✓ Tutoring Club

Loaned Executives

The following individuals worked with United Way's Campaign Team. Their effort helped raise hundreds of thousands of dollars for Linn County.

- ✓ Kerri Chambers
- ✓ Sunny Duffy
- ✓ Lon Gentry
- ✓ Douglas Hambley
- ✓ Dawn McNannay
- ✓ Jay Peek
- ✓ Carol Perrien
- ✓ Amy Torgerson

Campaign

Nancy Whitley, Chair
Shelly Jones, Chair-Elect
Stacy Bostrom
Pat Eastman
Nikki Garrett-Black
Douglas Hambley
Phil Jones
Donna Rounsavell

Business Development

Will Tucker, Team Lead
Michelle Hawkins
Ron Loney
Fred Reed

Marketing/Events

Tracy Liles, Team Lead
Dr. Chris Berry
Becky Boyer
Gene Estrada
Shelly Garrett
Thomas Gennarelli
Darin Klarr
Dan Nixon
Art Petty
Kevin Stanaway

Funds Distribution

Jim Haggart, Chair
Frank Moore, Chair-Elect
Pete Boucot
Jean Goldson
Jim Haggart
Larry Hargreaves
Sarah LaChapelle
Carmen Ohling
Don Rea
Will Summers
Marilyn Smith
Will Tucker
Gordon Yutzy

Budget & Finance

Denise Johnson, Treasurer
Michelle Hawkins
Shelly Garrett
Will Summers
Linda Yost

United Way Staff

Greg Roe
Executive Director
Valerie Fulleton
Campaign Director
Chandra Beaudin
Project Coordinator



Board of Directors

leadership matters.

Dr. Chris Berry
Albany EyeCare Center

Stacy Bostrom
Citizens Bank

Dave Burrignt
Oregon State Sheriff's
Association

Dr. Rita Cavin
Linn-Benton Community
College

Michael Cowgill
Weatherford, Thompson,
Cowgill, Black & Schultz, P.C.

Jim Denham
Wah Chang

Pat Eastman
Security Alarm Corporation

Gene Estrada
Community Volunteer

Shelly Garrett
Eads Broadcasting

Nikki Garrett-Black
Central Willamette Community
Credit Union

Jim Haggart
Greater Albany Public School District

Joe Haralson
Samaritan Lebanon
Community Hospital

Larry Hargreaves
National Frozen Foods

Michelle Hawkins
Linn County Treasurer

Denise Johnson
Citizens Bank

Phil Jones
Target

Shelly Jones
Costco Wholesale

Tracy Liles
Key Bank

Frank Moore
Linn County

Dan Nixon
Rhodes-Warden Insurance

Chris Norman
Samaritan Health Services

Carmen Ohling
Washington Mutual

Kindra Oliver
City of Lebanon

Art Petty
NETL-Albany

Fred Reed
Community Volunteer

Wayne Rieskamp
Weyerhaeuser Regional Office

Marilyn Smith
City of Albany

Janet Steele
Albany Area Chamber of Commerce

Tony Sullivan
Georgia Pacific

Will Summers
Oregon Employment Dept.

Will Tucker
Re/Max

Nancy Whitley
NW Natural

Jeff Yoder
Weyerhaeuser Albany Paper Mill

Gordon Yutzky
Flakeboard

Executive Committee

Michelle Hawkins
President

Marilyn Smith
President-Elect

Shelly Garrett
Past President

Denise Johnson
Treasurer

Nancy Whitley
Campaign Chair

Shelly Jones
Campaign Chair-Elect

Jim Haggart
Funds Distribution Chair

Frank Moore
Funds Distribution Chair-Elect

what matters.

United Way of
Linn County

United
Way



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